## Message Text

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ORIGIN COME-00

INFO OCT-01 CIAE-00 DODE-00 EB-07 NRC-05 NSAE-00 USIA-06

TRSE-00 EUR-12 ERDA-05 ISO-00 /036 R

DRAFTED BY OEA/CD:RJMCGEEHAN:LWH APPROVED BY EB/ITP/EWT:AREICHENBACH COMMERCE/OEA - CBCLEMENTS

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P 212244Z SEP 76

FM SECSTATE WASHDC

TO AMEMBASSY VIENNA PRIORITY

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**EXCON** 

E.O. 11652: N/A

TAGS: ESTC, AU

SUBJECT: PRE-LICENSE CHECK: AEG-TELEFUNKEN, SCHWARZENBERG-PLATZ 11, AEG HAUS, POSTFACH 203, 1041 VIENNA, AUSTRIA

REF: MCGEEHAN/LIVINGSTON 9/20/76 TELECON; OEA/CD CASE 9(76)-9

- 1. SUBJECT PLACED TENTATIVE ORDER WITH GCA/BURLINGTON (D.W. MANN), BURLINGTON, MASS. VIA GCA INTERNATIONAL, KREUZLINGEN, SWITZERLAND (OTTO WILD, MANAGER) FOR STRATEGIC-RATED I.C. MANUFACTURING EQUIPMENT THAT INCLUDES ONE 3095 PHOTOREPEATER, ONE 3000 PATTERN GENERATOR, TWO PATTERN COMPILERS, ONE 4300 CONTACT PRINTER, PARTS AND ACCESSORIES (TOTAL VALUE: 852,650 DOLLARS).
- 2. APPLICANT ADVISED OEA/CD THAT AUSTRIAN IMPORT CERTIFICATE MAILED BY SUBJECT. GCA INTERNATIONAL UNABLE TO OBTAIN I.C. NUMBER. LIMITED OFFICIAL USE

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- 3. APPLICANT ALSO ADVISED THAT TELEX PLACING ORDER DETAILED BUT MIGHT BE CHANGED.
- 4. SUBJECT WILL NOT PLACE FIRM ORDER UNLESS A) USG ISSUES

EXPORT LICENSE, B) PAYMENT IS NET 30 DAYS AND C) GCA MUST ACCEPT ORDER BY 9/24/76 DEADLINE.

- 5. SUBJECT'S BUYERS, MESSRS. HASLAUER AND KNAPP (RESPECTIVE FIRST NAMES UNKNOWN) WHO PLACED ORDER, LOCATED AEG HAUS (TELEPHONE NO. 0043-222-65711, TELEX NO. 023 L2449).
- 6. APPLICANT WANTS TO OBTAIN FIRM ORDER HOWEVER AWARE THAT WELL-PLACED INDIVIDUALS WITHIN QUOTE REPUTABLE FIRMS UNQUOTE COULD BE INVOLVED IN DIVERSION SCHEMES.

  SUBJECT TRANSACTION OF CONCERN COMING SO SOON AFTER RASMUS MATTER. RALF ALBRECHT'S ONE MAN FIRM IN NORDSTEDT, FEDREP, ATTEMPTED TO OBTAIN GCA/D.W. MANN EQUIPMENT, TOTAL VALUE: 557,200 DOLLARS, FOR SUBJECT. AUSTRIAN I.C. NO. 042438, DATED 1/12/76, COVERED THE TRANSACTION. PORTION OF IMPORT CERTIFICATE REQUIRED ENVISAGED UTILISATION (VERWENDUNGSZWECK). INFO PROVIDED: QUOTE THE GOODS WILL BE TRANSFERRED TO THE COMPANY OWNED WAREHOUSE UNQUOTE. AN EXPORT LICENSE WAS NOT ISSUED AND AUSTRIAN I.C. WAS SUBSEQUENTLY CANCELLED BY THE AUSTRIAN TRADE MINISTRY (SEE VIENNA'S T-5755, 7/12/76).

ACTION REQUESTED

- 7. EMBASSY REQUESTED TO VISIT SUBJECT ASAP WITH TUESDAY 9/21/76, SET AS TENTATIVE DATE. DETERMINE BONA FIDES OF TRANSACTION.
- 8. RAISE QUESTION OF RASMUS. ASK HOW GIANT FIRM LIKE SUBJECT WOULD BOTHER WITH ONE-MAN PART-TIME OPERATION INSTEAD OF GOING DIRECT TO MANUFACTURER. OEA/CD WOULD APPRECIATE EMBOFFS ACCESSMENT OF SUBJECT'S AUTONOMY IN CONDUCT OF BUSINESS ON BEHALF AEG-TELEFUNKEN.

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9. PLEASE REPORT RESULTS BY CABLE. ROBINSON

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NNN		

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## Message Attributes

Automatic Decaptioning: X Capture Date: 01 JAN 1994 Channel Indicators: n/a

**Current Classification: UNCLASSIFIED** 

Concepts: STRATEGIC TRADE CONTROLS, TRANSACTION CHECKS, EXPORT LICENSES

Control Number: n/a Copy: SINGLE Draft Date: 21 SEP 1976 Decaption Date: 01 JAN 1960 Decaption Note: Disposition Action: RELEASED Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: KelleyW0
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976STATE234312

Document Number: 1976STATE234312 Document Source: CORE Document Unique ID: 00 Drafter: RJMCGEEHAN:LWH

Enclosure: n/a Executive Order: N/A Errors: N/A

Film Number: D760357-0424

From: STATE

Handling Restrictions: n/a

Image Path:

Legacy Key: link1976/newtext/t19760935/aaaabdzf.tel Line Count: 108 Locator: TEXT ON-LINE, ON MICROFILM

Office: ORIGIN COME Original Classification: LIMITED OFFICIAL USE

Original Handling Restrictions: n/a Original Previous Classification: n/a Original Previous Handling Restrictions: n/a

Page Count: 2

Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE

Previous Handling Restrictions: n/a

Reference: n/a

Review Action: RELEASED, APPROVED Review Authority: KelleyW0

Review Comment: n/a
Review Content Flags: Review Date: 27 JUL 2004

**Review Event:** 

Review Exemptions: n/a
Review History: RELEASED <27 JUL 2004 by ullricre>; APPROVED <29 JUL 2004 by KelleyW0>

**Review Markings:** 

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**Review Media Identifier:** Review Referrals: n/a Review Release Date: n/a Review Release Event: n/a **Review Transfer Date:** Review Withdrawn Fields: n/a

Secure: OPEN Status: NATIVE

Subject: PRE-LICENSE CHECK: AEG-TELEFUNKEN, SCHWARZENBERG- PLATZ 11, AEG HAUS, POSTFACH 203, 1041 VIENNA, AUSTRIA TAGS: ESTC, AU

To: VIENNA

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